



## EXPRESSION OF INTEREST (EOI) FORM FOR FARM PRODUCE OFF TAKERS

1. Off Taker's Profile	
<b>Name and Address of Off Taker</b>	
<b>Name, Designation and Contacts of the Authorized Contact Person</b>	
<b>District and Location</b>	
<b>Description of Off Taker and Market</b> <i>Briefly describe the off-taker</i> <i>(Type of company, products marketed, areas of operation, etc.</i>	

<p><b>Choice of Off-Taker's Value Chain/Farm Produce</b></p>	
<p><b>When was the entity established in Malawi?</b></p>	
<p><b>Experience in the selected value chain/farm produce</b></p> <p><i>Indicate the period the off-taker has been involved in the selected value chain or the farm produce and the roles played</i></p>	
<p><b>Experience in working with smallholder farmers</b></p> <p><i>Indicate your experience in working with smallholder farmers</i></p>	
<p><b>Expected Volume to be Purchased</b></p> <p><i>Please indicate the average quantity of the selected value chain to be purchased by the off-taker</i></p>	
<p><b>2. Off-Taker Contribution and Commitment</b></p> <p><i>Please indicate if:</i></p>	
<p>Does the entity commit to purchase a defined quantity under clear price parameters at an agreed timeframe (Provide details)</p>	

Does the entity commit to make a monetary contribution (Yes/No, indicate value)	
Does the off-taker commit to make in-kind contributions (Yes/No, type and estimated value)	
Does the off-taker commit to provide direct technical assistance (Yes/No, type, estimated value)	
Other indications of off-taker contribution and commitment.	
<i>Name and Signature of Off Taker's Authorized Contact Person/Representative</i>	
Date	

### 3. Attachments

*Ensure to attach the following documents to this EOI Form*

- a) A copy of Business Registration Certificate for the Off Taker
- b) A Letter of Commitment to Purchase Farm Produce in the Selected Value Chain